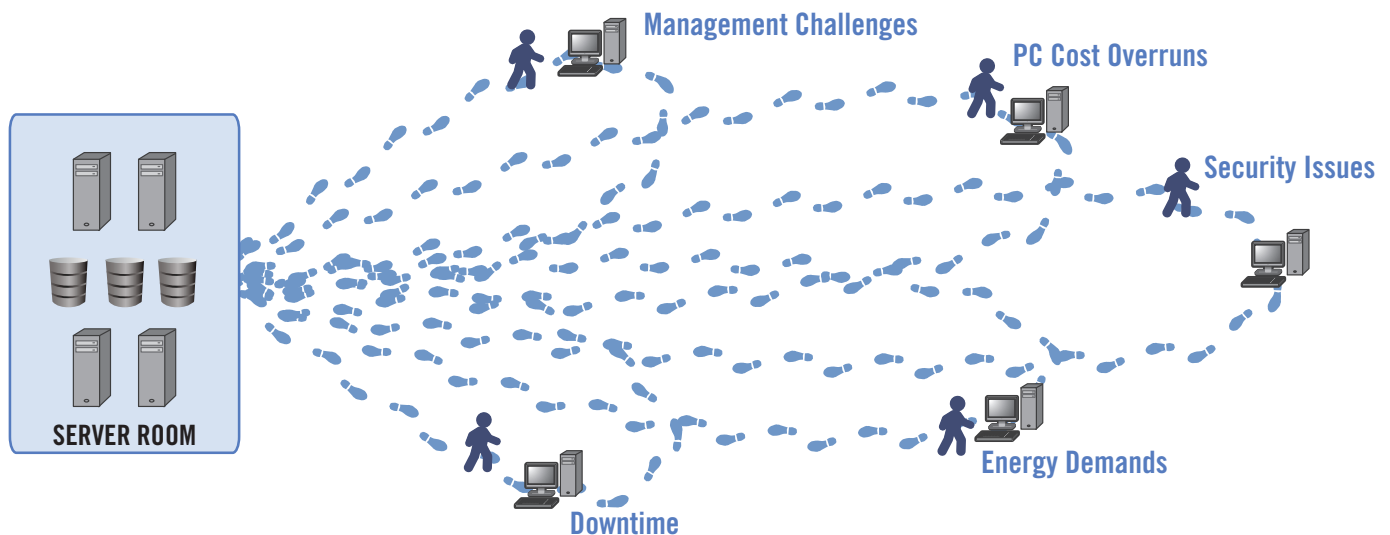


# Centralized Management

## Benefit Brief



*Get IT staff control back — no more desktop visits*

- Improve system management
- Centralize software distribution and upgrades
- Provision new users in minutes
- Fortify security, eliminate endpoint immunity
- Improve back-ups and facilitate business continuity
- Regain staff's time for proactive initiatives

In the past, computing was centralized with a mainframe in the data center and only dumb terminals on the client's desk. With the arrival of the PC, computing became decentralized and end-user productivity often improved with the wealth of available software. However, dealing with the resulting diversity and managing those PCs became an ever-increasing challenge and cost drain for IT staff and budgets.

Now in an effort to bring IT labor costs down, many IT departments are turning once again to a more centralized configuration, while looking for ways to keep end-user productivity high. The right desktop virtualization solution can accomplish these goals. With the Pano System all software, data, hard disks, and other potential sources of problems are back inside the data center, helping you keep support and deployment costs under control, and bringing you TCO savings of up to 70% compared to distributed PCs.

The Pano System will allow your organization to be better prepared to meet the needs of users for reliable and robust desktop computing.

### Excerpt from Alphaform Case Study

*“A very important aspect of implementing Pano is that it allows us to spend less time managing desktops, and more time planning and driving strategic technology initiatives. Since Alphaform is committed to using cutting-edge technology for production and services, this is key.”*

Kai Fahr, IT manager at Alphaform

For the full case study, please go to: [www.panologic.com/alphaform](http://www.panologic.com/alphaform)

